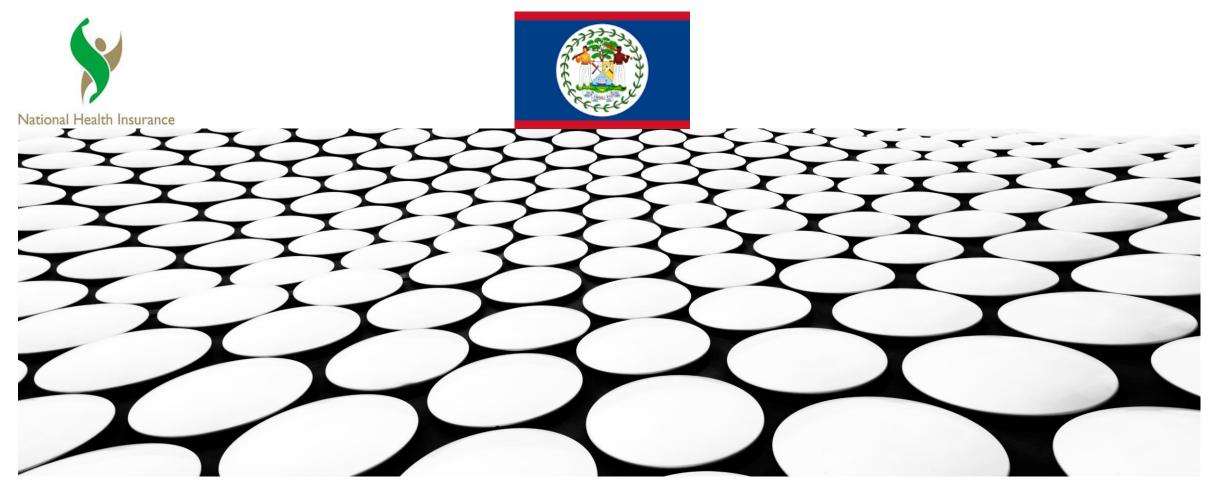
15TH CARIBBEAN CONFERENCE ON NATIONAL HEALTH FINANCING INITIATIVES, BUCARAMANGA, COLOMBIA

HEALTH FINANCING IN THE CARIBBEAN: OPTIMIZING EFFICIENCY IN GOVERNANCE AND PUBLIC-PRIVATE PARTNERSHIPS, THE BELIZE EXPERIENCE



CONTRACTING HEALTH PROVIDERS- COMPARING PUBLIC AND PRIVATE



OUTLINE OF PRESENTATION



- BACKGROUND
- PARAMETERS FOR COMPARISON
- RESULTS (SELECTED INDICATORS)
- CHALLENGES
- SCORECARD

SINGLE PURCHASER: CONTRACTUAL BASED....PUBLIC, PRIVATE, NGO.

- MINISTRY OF FINANCE APPROVED THE ESTABLISHMENT OF PRIVATE BANK ACCOUNTS FOR PUBLIC FACILITIES CONTRACTED UNDER THE NATIONAL HEALTH INSURANCE.
- CONTRACTS INCLUDE GUIDELINES: MUST FOLLOW SAME FINANCIAL REGULATIONS(PUBLIC).
- OBJECTIVE WITH PUBLIC FACILITIES WAS AVAILABILITY OF LOCAL FINANCIAL RESOURCES TO ADDRESS LOCAL NEEDS: MEDICATION, REPAIRS, HUMAN RESOURCES.
- REQUIREMENTS FOR PRIVATE AND PUBLIC SAME; H.R PROFILES; LIST OF EQUIPMENT; FACILITY STANDARDS; KPI
- PAYMENTS (Capitation) USED SAME ASSESSMENT OF INPUTS REQUIRED AND VALUE DEPENDED ON GEOGRAPHIC LOCATION, NOT BASED ON PRIVATE/PUBLIC/NGO.
- FOR SUPPORT SERVICES: NEGOTIATED PRICES ON BULK; TENDERS OF 37 MEDICATIONS WHICH NHI DISTRIBUTES; FOR PUBLIC FACILITIES, A SYMBOLIC PAYMENT WAS MADE FOR SUPPORT SERVICES AS THEY ARE SUBSIDIZED BY GOV.

PARAMETERS FOR COMPARISON

- 1. FLEXIBILITY IN RESPONSE TO ASSESSMENT FINDINGS
- 2. MANAGEMENT OF HUMAN RESOURCES
- 3. COMPLYING WITH CONTRACTUAL TERMS (FINANCIAL PENALTIES)
- 4. OUTCOMES/KEY PERFORMANCE INDICATORS



PRIMARY CARE PROVIDER SERVICE CONTRACT

THIS AGREEMENT is made on the 1st day of April 2023 between the SOCIAL SECURITY BOARD, a statutory body established under the Social Security Act, Chapter 44 of the Laws of Belize, with registered offices at Bliss Parade, Belmopan City, Belize (hereinafter referred to as "SSB"), of the ONE PART and MERCY CLINIC whose principal place of business is #1955 Mercy Lane, Belize City, Belize District (hereinafter referred to as "Primary Care Provider"), of the OTHER PART.

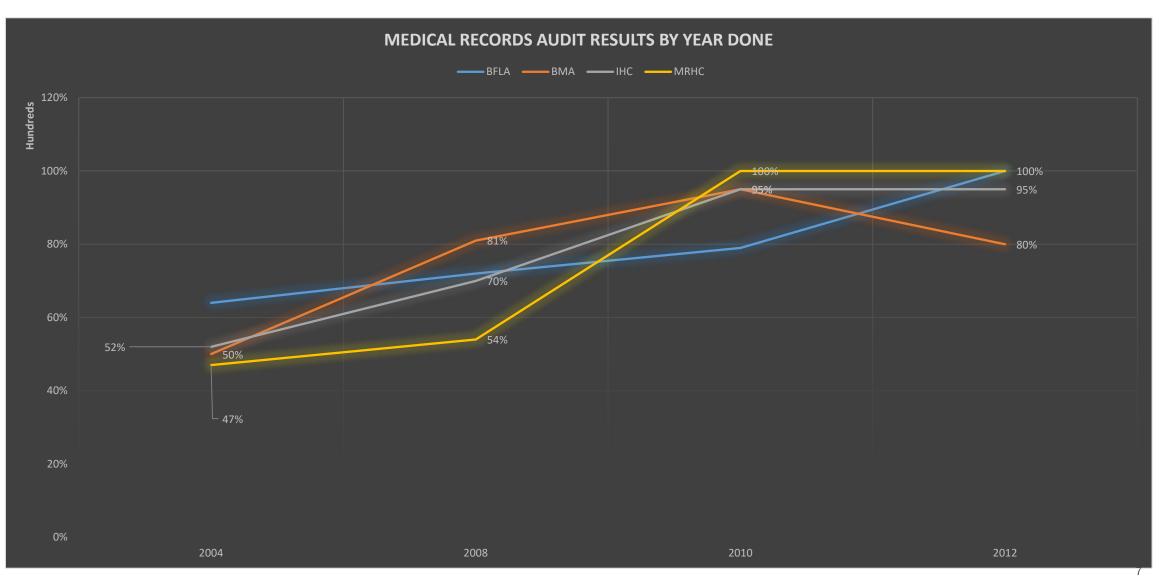
SSB and the PCP are collectively called the "Parties" and each shall be individually referred to as a "Party".

RECITALS

- I. The Social Security Board operates a National Health Insurance (hereinafter referred to as "NHI"), and, in connection with such insurance, arranges for the provision of primary health care services to the target population, with universal access to improve equity and outcomes in the Belize health system. For the purposes of this Agreement, the NHI will be the main implementing agency of the SSB.
- II. The primary mechanism by which the SSB will contract for the provision of primary care services is through the Primary Care Provider (hereinafter referred to as the "PCP"), who is contractually responsible for the management and operation of the MERCY CLINIC in the Belize District, which is the targeted health care provider under this Agreement.
- III. The Ministry of Health and Wellness will continue to assume responsibility for Public Health Services that aim to strengthen preventive and promotion health care through improving conditions in partnership with the community at large. These include inter alia control of communicable and non-communicable diseases, health promotion, public information and education, water and sanitation, environmental protection, health related data collection, surveillance and outcome monitoring. The PCP is required to collaborate with the Ministry of Health and Wellness as necessary.

IV. The SSB wants to develop and expand access to cost-effective and quality

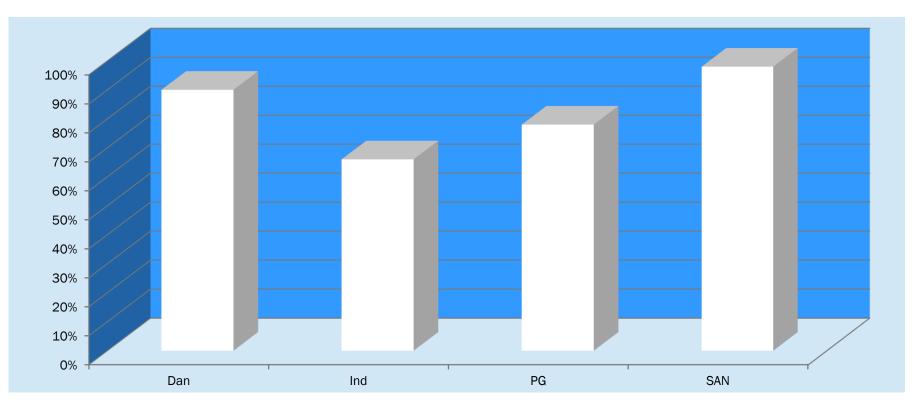
RESULTS: MEDICAL RECORDS AUDITS



MEDICAL RECORDS AUDIT (2015)- SOUTHERN REGION

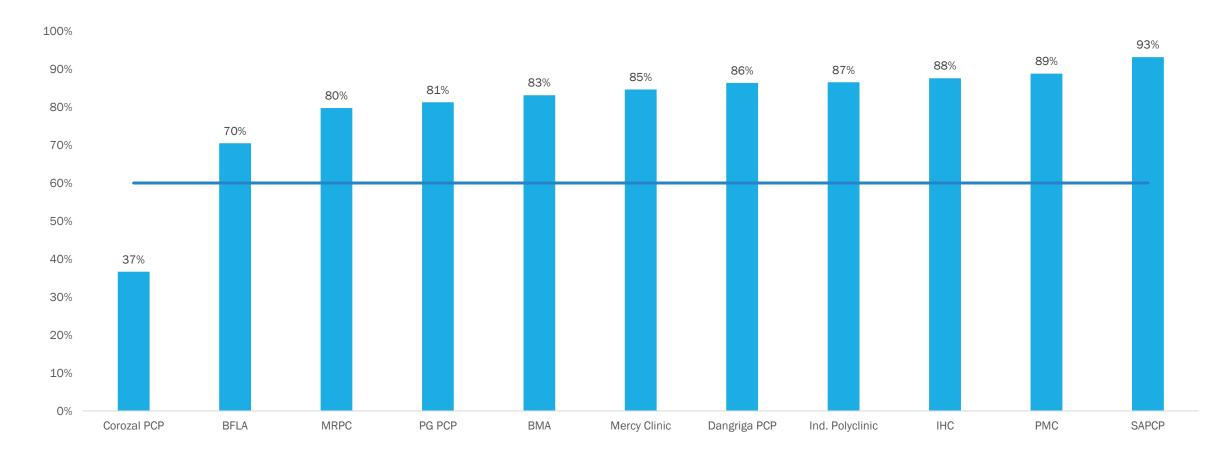
Note: From 2006 to 2008 poor results due to lack of enforcement

Medical Records Audit Results

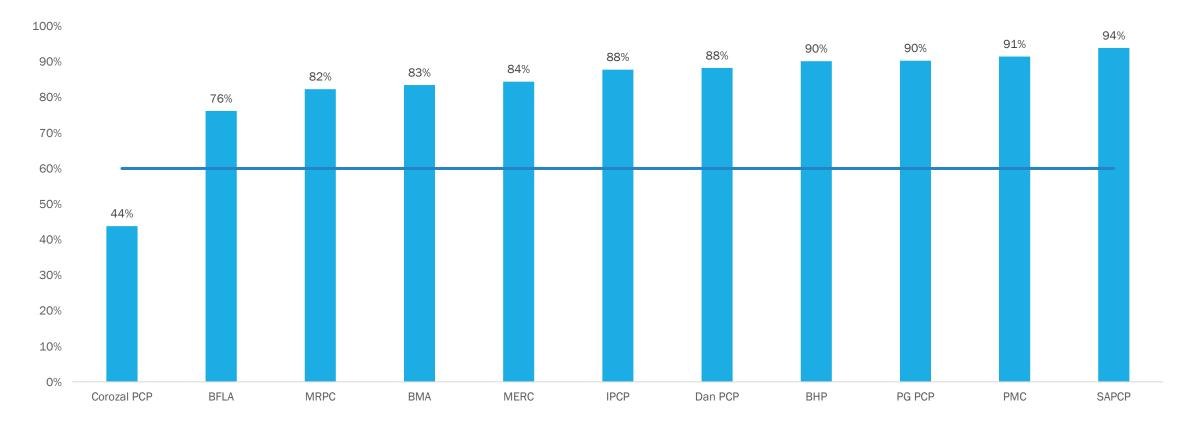


| 2019 | CZL (public) | PAT (NGO) |
|--|--------------|------------|
| Scores (target 90%) | 68% | 100% |
| | | |
| | | |
| Diabetes Audit Score 2019 | | |
| | CZL | PAT |
| # of records assessed | 19 | 9 19 |
| | | |
| # of records that met the target (90%) | 13 | 3 19 |
| | | |
| Total score | 68% | 6 100% |

% of Hypertensive Patients with >= 3 Clinic Visits and with Outcome Indicators Measured



Mail 2019 to Jan 2020 Goal: 60% for 2019-2020



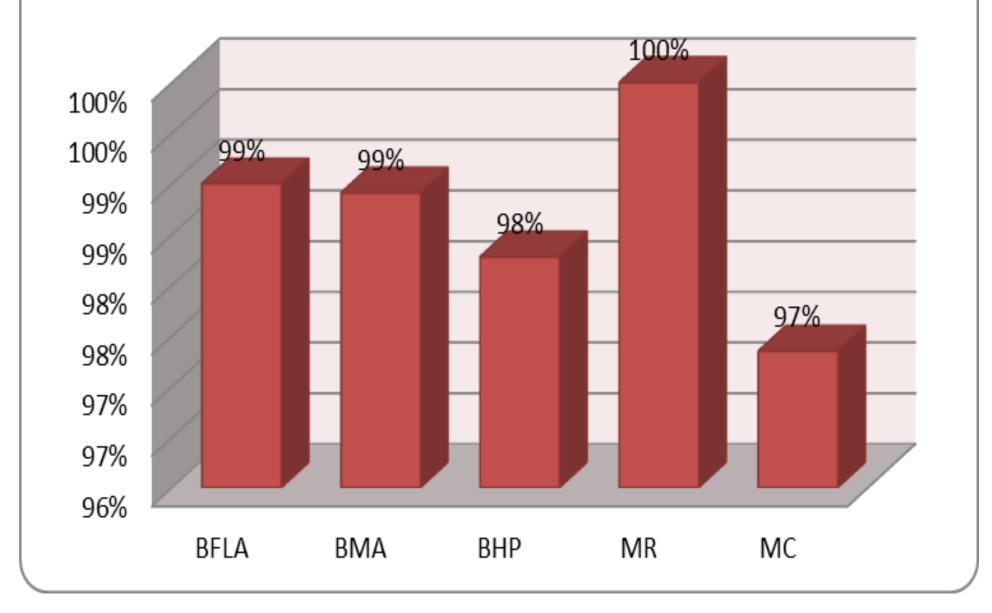
% of Diabetic Patients with >= 3 Clinic Visits and with Outcome Indicators Measured

%: April 2019 to Jan 2020 Goal: 60% for 2019-2020

| OVERALL PERCENTAGE SATISFACTION BY PCP | | | | | | | |
|--|--------------------|---|--|--|--|--|--|
| 2001 | 2003 | 2004 | 2005 | | | | |
| | | | | | | | |
| 85% | 85% | 91% | 92% | | | | |
| 86% | 82% | 92% | 90% | | | | |
| 81% | 81% | 93% | 95% | | | | |
| | 70% | 20% | 97% | | | | |
| | 2001 85% 86% | 2001 2003 85% 85% 86% 82% 81% 81% | 2001 2003 2004 85% 85% 91% 86% 82% 92% 81% 81% 93% | | | | |

| Patient Satisfaction Survey Overall Score by PCP for 2022 | | | | | | | |
|---|------|-----|--------|-------------|-----|--|--|
| PCP | BFLA | BMA | BHP | MR | MC | | |
| Final Score | 93% | 73% | 87% | 90% | 97% | | |
| | | | | | | | |
| | | | | | | | |
| РСР | DAN | IND | PG | SA | | | |
| Final Score | 63% | 68% | 89% | 74% | | | |
| | | | | | | | |
| | | | | | | | |
| PCP | CZL | PAT | Chunox | San Narciso | | | |
| Final Score | 89% | 89% | 95% | 47% | | | |

Facility Evaluation Total Scores 2014



2022 Assessments: KPI

| So | uthern Regio | on | | 1 | | | | | - |
|-----------------------------|---------------|-----|-----|-----|------------|-----|-----|-----|-----|
| | Pass Score | DAN | | IND | | PG | | SAN | |
| Facility Assessment | 85% | 71% | | 89% | | 87% | | 96% | |
| Patient Satisfaction Survey | 80% | 63% | | 68% | | 89% | | 74% | |
| NCD Consultations | 60% | 41% | | 56% | | 52% | | 62% | |
| Management Meetings | YES | YES | | YES | | YES | | YES | |
| Financial Reports | YES | YES | | YES | | YES | | YES | |
| KPI Scores | 80% | DAN | 40% | IND | 60% | PG | 80% | SAN | 60% |

BELIZE CITY KPIs 2022

| | Pass | | | | | | | | |
|----------------------|-------|------|------|------------|-----|-----|------------|-----|------|
| | Score | BFLA | | Pass Score | BMA | | Pass Score | BHP | |
| Facility Assessment | 85% | 99% | | 85% | 96% | | 85% | 93% | |
| Patient Satisfaction | | | | | | | | | |
| Survey | 80% | 93% | | 80% | 73% | | 80% | 87% | |
| NCD Consultations | 50% | 52% | | 40% | 55% | | 40% | 52% | |
| Health Education | | | | | | | | | |
| Sessions | YES | YES | | YES | YES | | YES | YES | |
| | | BFLA | 100% | | BMA | 75% | | BHP | 100% |

| Matron Robert's KPI | Pass | | |
|----------------------|-------|-----|-----|
| Indicators | Score | MR | |
| Facility Assessment | 85% | 89% | |
| Patient Satisfaction | | | |
| Survey | 80% | 90% | |
| NCD Consultations | 50% | 40% | |
| Health Education | | | |
| Sessions | YES | YES | |
| Management Meetings | YES | YES | |
| Financial Reports | YES | YES | |
| | | MR | 75% |

DIFFERENCE IN WORK ENVIRONMENT (MANAGEMENT)

- PUBLIC FACILITIES MAINTAIN THEIR PUBLIC FUNCTION: CLINICS MUST COVER EXTRA HOURS; SEE PATIENTS WHETHER REGISTERED (NHI REQUIREMENT) OR NOT; ALMOST WITH SAME STAFFING; WORKLOAD IS SOMETIMES DOUBLE OF WHAT THEY SEE UNDER NHI COVERAGE.
 - FRUSTRATION
 - > AFFECTS QUALITY
 - DIFFUSES THE BENEFITS OF NHI PACKAGE
- DIFFERENT BENEFITS AND ALLOWANCES; ATTRITION RATES HIGH; SEEKING SECURITY OF TENURE;
- ARE SUBJECT TO THE WHIM AND WILL OF THE REGIONAL MANAGEMENT WHO SEES THIS CADRE OF H.R AS ADDITIONAL STAFF TO COVER OTHER NEEDS OF THE REGION.

REGISTERED VS NON-REGISTERED PATIENTS AT PUBLIC FACILITIES

| Independe | ence Polyclini | c | |
|------------------------|----------------|-------|-------|
| | 2020 | 2021 | 2022 |
| Total Patients Seen | 20222 | 25939 | 31039 |
| Total Non-registered | 9530 | 9411 | 8557 |
| Percent Non-registered | 47% | 36% | 28% |

If Registered: Entitled to full package covered by NHI If not Registered: Entitled to whatever MOH has available, usually short on meds, imaging, labs.

Because of Public facility, must meet conditions of MOH; Open 24/7; few additional personnel hired; overworked NHI contracted personnel! In case of Corozal, personnel used to cover Hospital services as well!

Corozal Polyclinic

| | 2020 | 2021 | 2022 | To July 2023 |
|------------------------|-------|------|-------|--------------|
| Total Patients Seen | 16015 | 8712 | 15190 | 11307 |
| Total Non-registered | 14265 | 7409 | 9037 | 7391 |
| Percent Non-registered | 89% | 85% | 59% | 65% |

SCORE CARD

| 1. | FLEXIBILITY IN RESPONSE TO ASSESSMENT FINDINGS: | Private/NGO: +++ | Public: ++ |
|----|--|-------------------|-------------|
| 2. | MANAGEMENT OF HUMAN RESOURCES | Private/NGO:+++ | Public: + |
| 3. | COMPLYING WITH CONTRACTUAL TERMS (FINANCIAL PENALTIES) | Private/NGO:++++ | Public: + |
| 4. | OUTCOMES/KEY PERFORMANCE INDICATORS | Private/NGO: ++++ | Public: +++ |

Key Message: If allowed to manage locally, public clinics can perform as well as or better than private entities. Pay for performance works; Need robust monitoring and evaluation systems.

The End: Future looks bright as Government fully supports the Rolling Out of the National Health Insurance with strengthened governance structure of the Health system and more autonomy for Health Providers (Ministry of Health and NHI have different functions and must be clearly articulated in legislation)

